

# Empresa Laboratorios AICA+

We commit, we do it.



## WHO ARE WE?

AICA develops, produces and markets sterile medicines and provides production, metrological and analytical services to improve people's quality of life.

5 production facilities + 1 R&D&I

16 manufacturing lines

+120 million units per year

+ 40% export/net sales

199 products

7 pharmaceutical forms



# PRODUCTION FACILITIES

**aica<sup>+</sup>**  
LABORATORIOS  
FARMACEUTICOS

**Ampoules & Liquid and  
Lyophilized Vials**

**LIORAD<sup>+</sup>**  
LABORATORIO aica

**Liquid and Lyophilized  
Cartridges & Vials**

**JULIO TRIGO<sup>+</sup>**  
LABORATORIO aica

**Ophthalmic Solutions & Liquid  
and Lyophilized Vials**

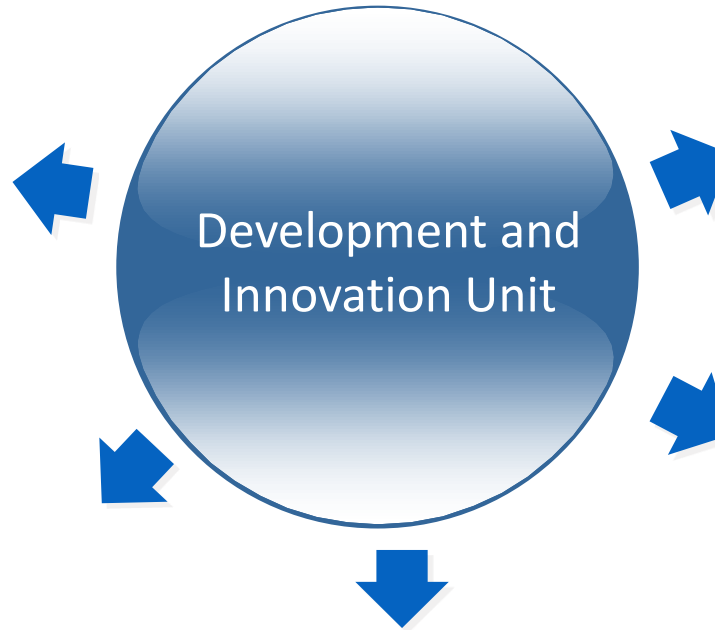
**CITOX<sup>+</sup>**  
LABORATORIO aica

**Liquid Vials**

**Development and  
Innovation Unit**

**sh<sup>+</sup>**  
LABORATORIOS aica

**Large volume parenterals,  
Serum and blood products**



# CERTIFICATIONS

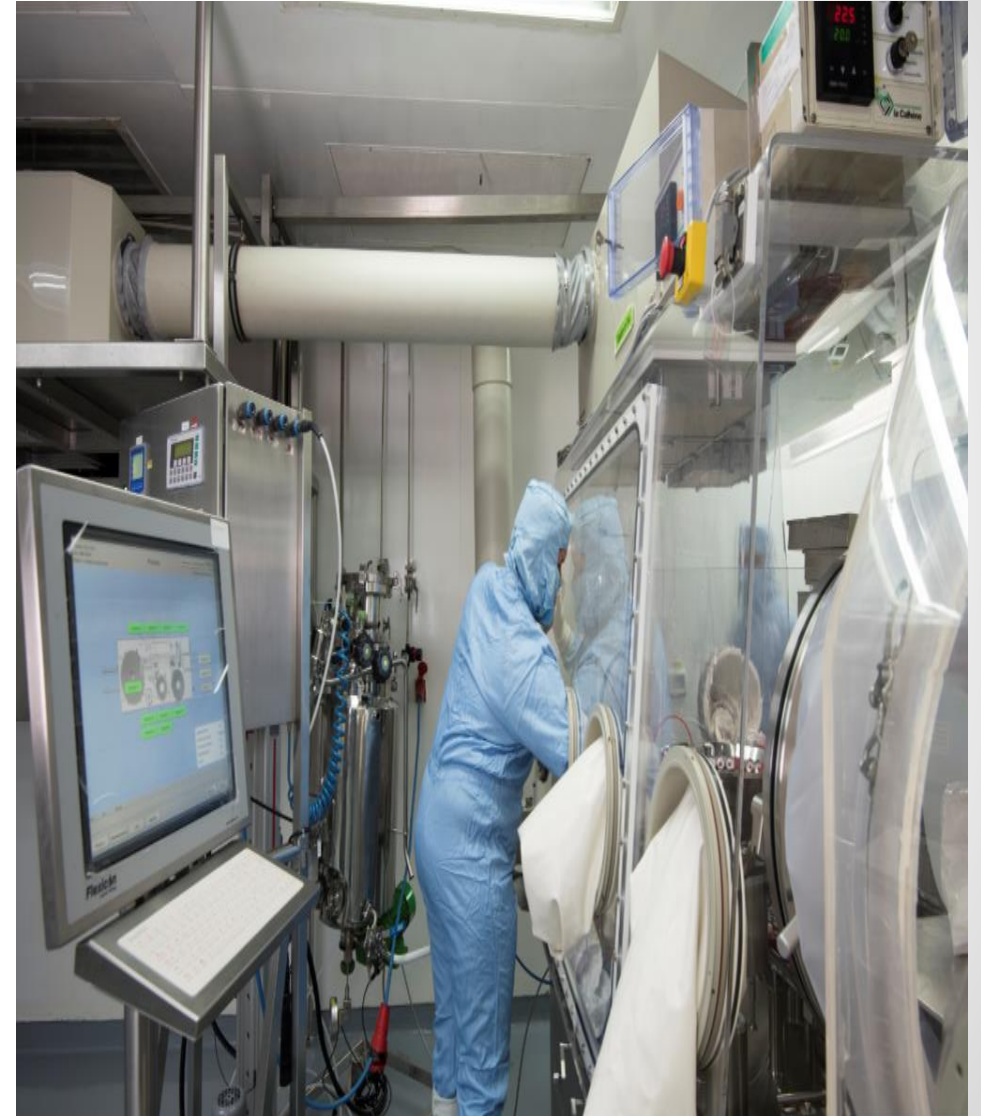


## WHAT DO WE OFFER?

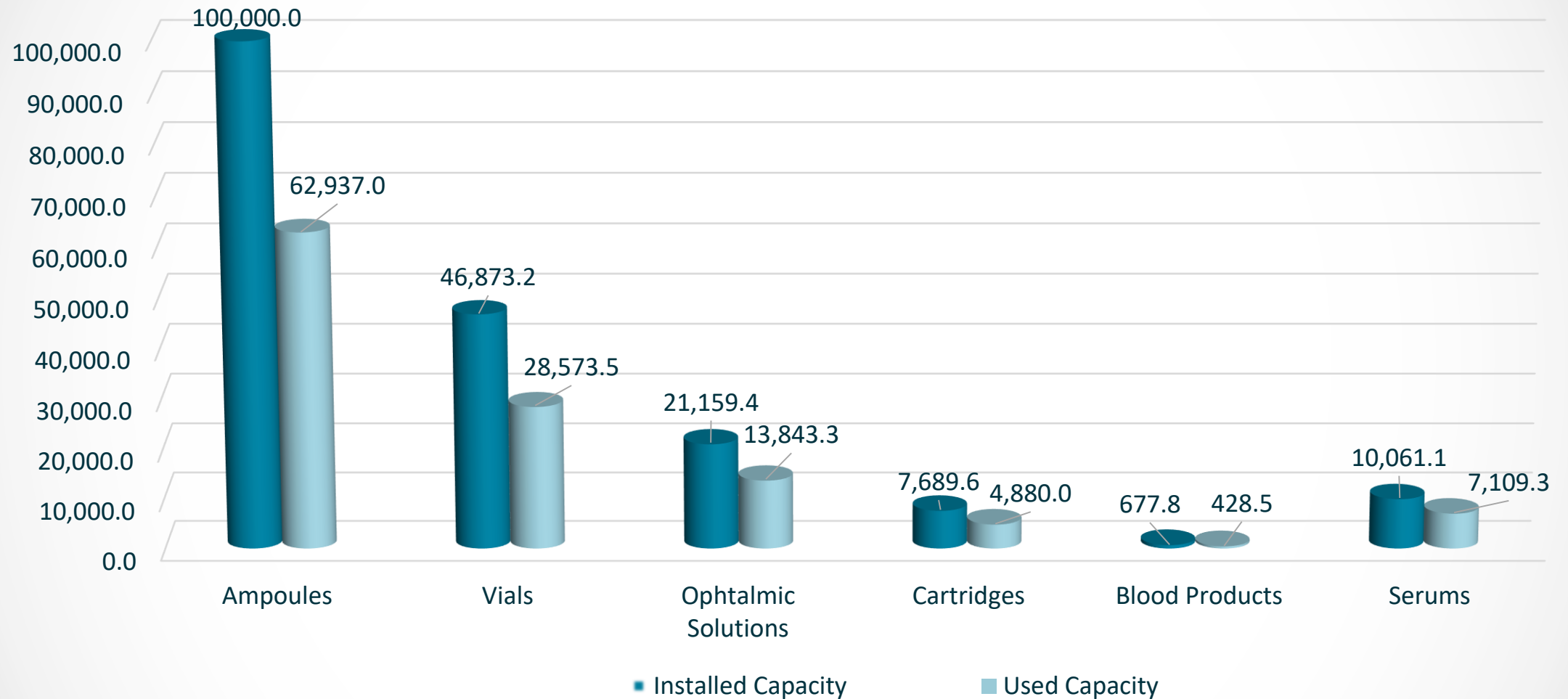
- Production and commercialization of generic drugs.
- Pharmaceutical manufacturing services contracts in the pharmaceutical industry.
- Management with technology transfer, personnel training.
- Production and commercialization of bulk products.

## AICA+ IN FIGURES

- 1743 employees
- 523 university students (30%)
- > 18.7% Scientific potential
- > 90 hours of training/training X year X person.
- Labor productivity / average number of workers > 158 000
- >200 patients x MINUTE using AICA+ products



# INSTALLED PRODUCTION CAPACITY AT AICA+



A new line of vials is currently being put into operation, which increases the production capacity in liquids and lyophilized products.



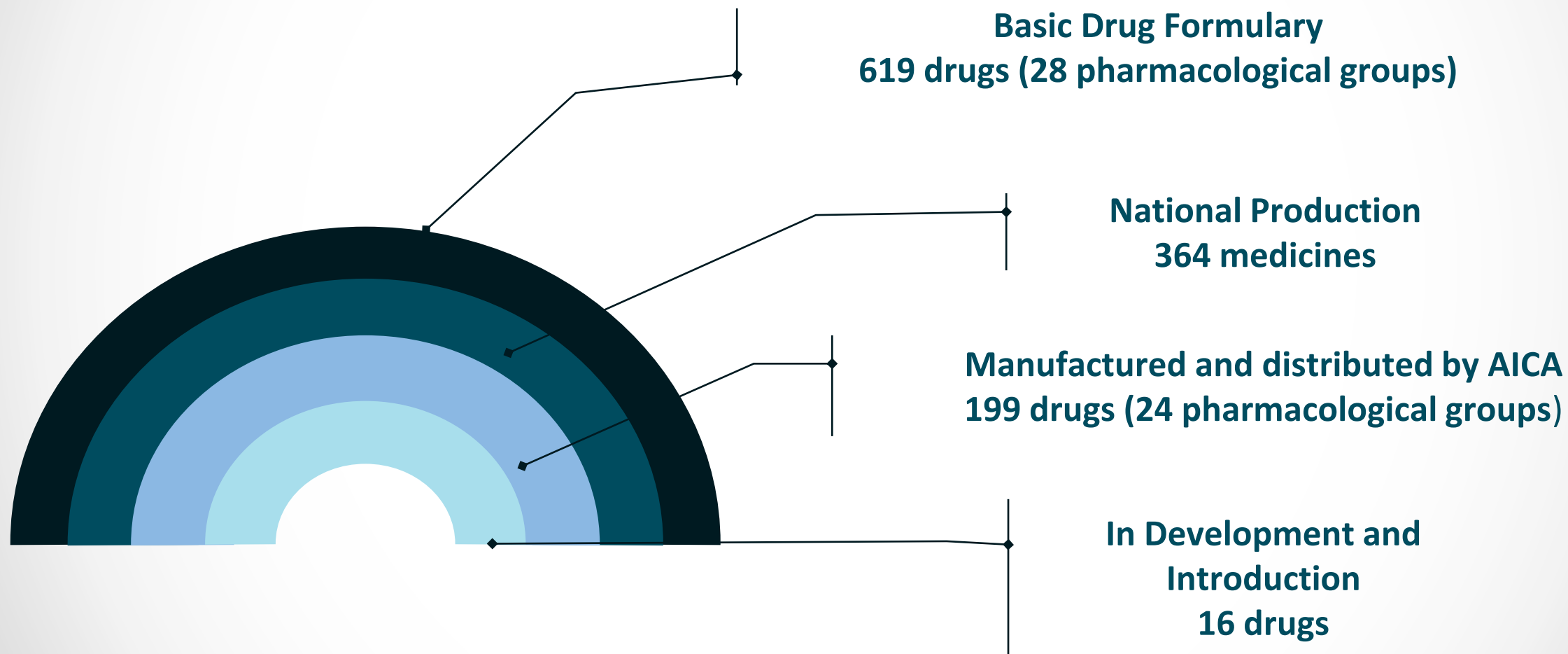
## MANUFACTURING FLEXIBILITY

CAPABILITIES TO SWITCH PRODUCTS BETWEEN MANUFACTURING FACILITIES





# AICA IN CUBA'S DRUG FORMULARY



# SANITARY RECORDS

Country	Records granted	in proces	Total
Cuba	196	2	198
Algeria	6		6
Bolivia	1		1
Colombia	5	1	6
Costa Rica	3		3
Ecuador	27		27
Guatemala	1	3	4
Guyanese	1		1
México	6	2	8
Nicaragua	38		38
Panamá	6		6
Paraguay	6	25	31
Uganda	1		1
Venezuela	57		57
Siria	2		2
<b>Total</b>	<b>356</b>	<b>33</b>	<b>389</b>

## 2022 projection :

198 national records and  
191 records in 14 countries.

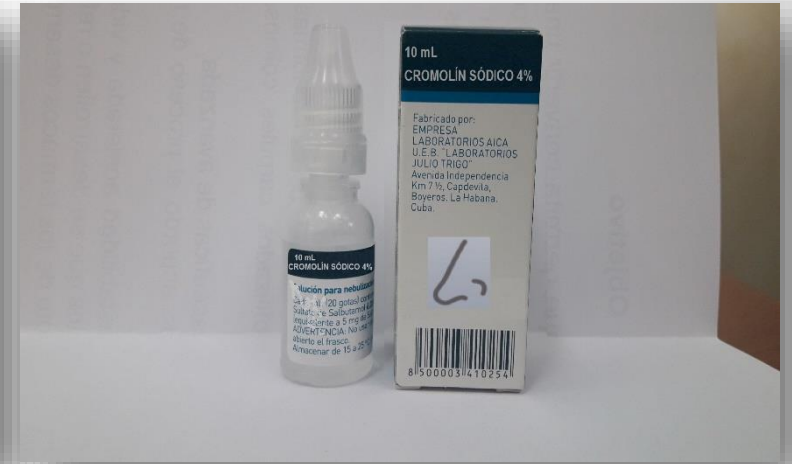
# NEW TECHNOLOGIES



BOTTELPACK



NASALFERON



NASAL DROPS



PATCHES

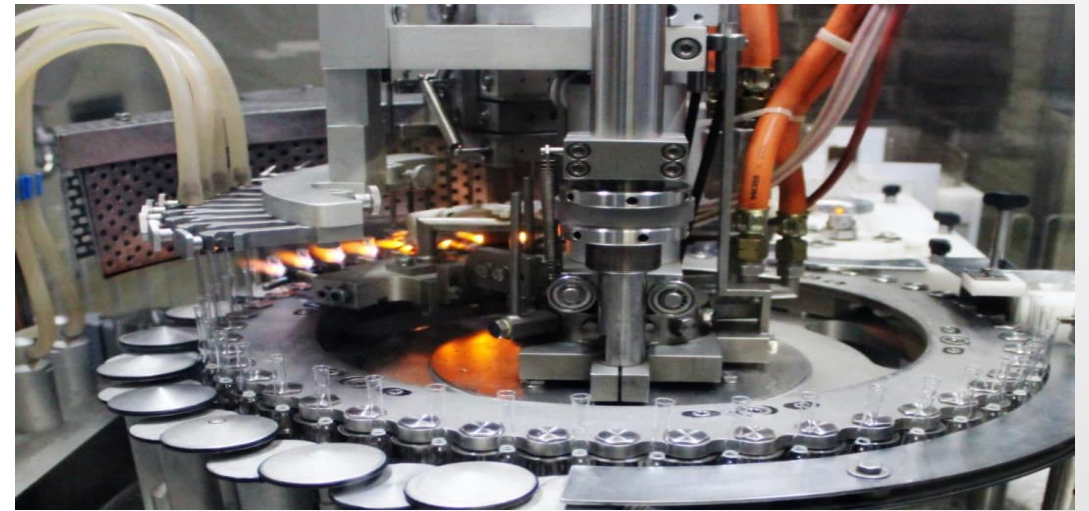


PRE-FILLED SYRINGES



SINGLE DOSE

# PRODUCTION FACILITIES



Ampoule lines

# PRODUCTION FACILITIES



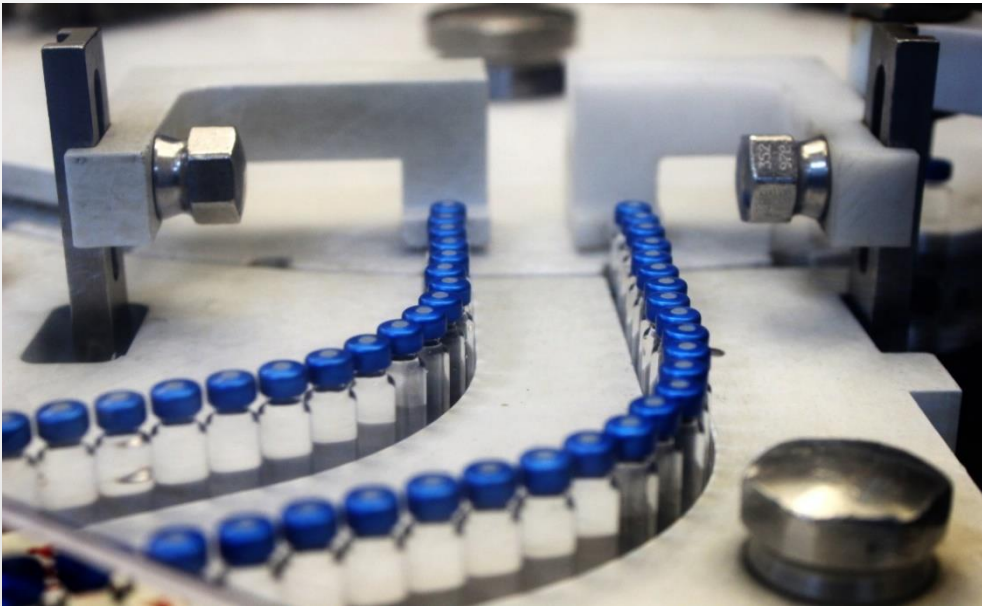
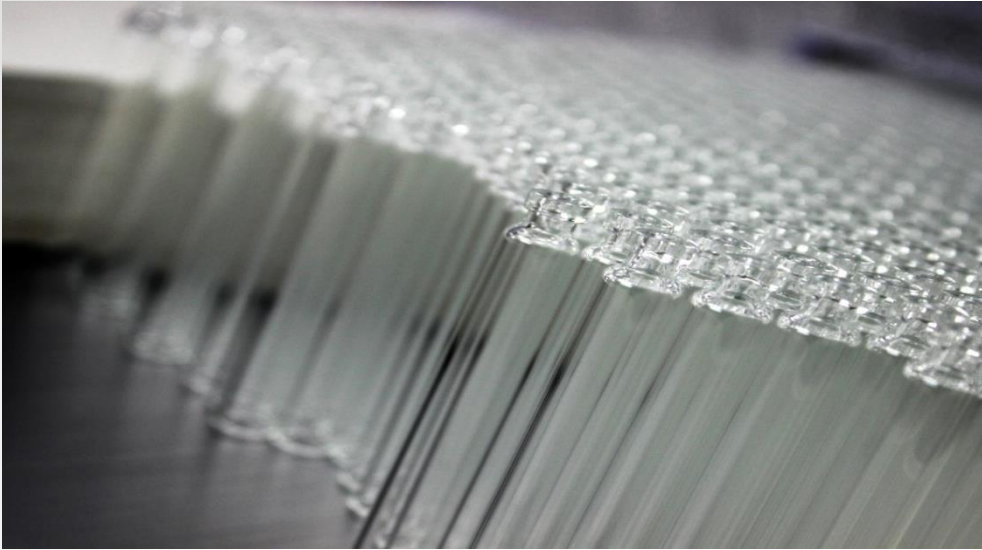
Liquid and lyophilized vial lines

# PRODUCTION FACILITIES



Cytostatic lines

# PRODUCTION FACILITIES



Dental cartridge lines



# PRODUCTION FACILITIES



Production of ophthalmic solutions

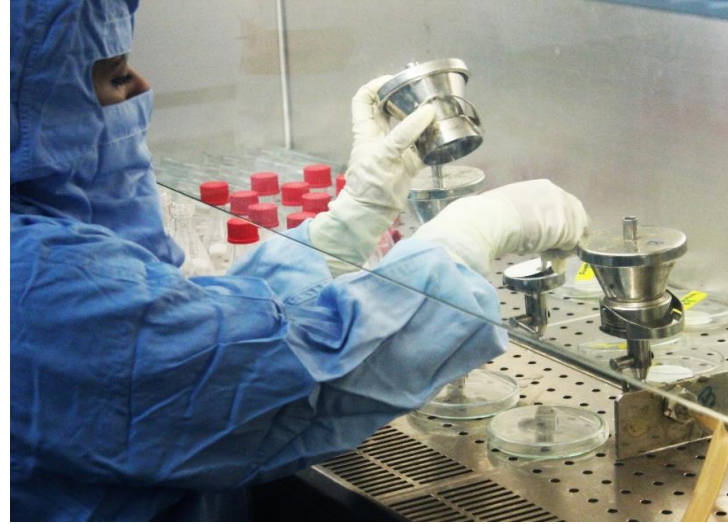


# PRODUCTION FACILITIES



Serum Lines

# PRODUCTION FACILITIES



Laboratories

We encourage you to follow us on our social profiles. We share content of interest on a daily basis.

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